FORM D

12917:32

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM D

NOTICE OF SALE OF SECURITIES

PURSUANT TO REGULATION DASS SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMP



Name of Offering	( check if this is an ame	ndment and name	has changed, and ind	licate change.)				
Private Placement of	of Series A Preferred Stock	(and the underly	ing Common Stock i	ssuable upon cor	versior	thereof)		
Filing Under (Check t	oox(es) that apply):	☐ Rule 504	☐ Rule 505	☑ Rule 506		Section 4(6)		E
Type of Filing:	☐ New Filing							
		A. BASI	C IDENTIFICATION	ON DATA				
Enter the inform	ation requested about the is	suer						
Name of issuer	( check if this is an ame	ndment and name	has changed, and ind	licate change.)				
Xambala Incorporat	ed							
Address of Executive	Offices		(Number and Street	, City, State, Zip Co			•	uding Area Code)
2674 N. first Street,	Suite 215, San Jose, CA	5134				408-922-2760 		
Address of Principal	Offices		(Number and Street	, City, State, Zip Co	ode)	Telephone Nu	mber (Inc	uding Area Code)
(if different from Exec	cutive Offices) same a	s above				<del> </del>		CECCED
Brief Description of B	usiness: software dev	relopment					rky	CLOOLD
			<del></del>			<del></del>	YAM	26 7004
Type of Business Org	ganization	and the second		i ji karen ali. Li k	• * *		· '''/\(\chi_{\chi}\)	
Ţ		☐ limited	partnership, already fo	ormed	oth	ner (please sp	ecify): 11H	OMSON
[	business trust	limited 🗀	partnership, to be form	ned			- PU	AUCUL
em en	AL EXPENSE		Month	Yea	r			g HA va va
Actual or Estimated [	Date of Incorporation or Orga	anization:	0 7	0	1	Acti	ual '	☐ Estimated
Jurisdiction of Incorp	oration or Organization: (Er	ter two-letter U.S.	Postal Service Abbrev	riation for State;	_	· .	<del></del>	•
		i raya i	N for Canada; FN for	other foreign jurisd	iction)	D	E	

### **GENERAL INSTRUCTIONS**

### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix in the notice constitutes a part of this notice and must be completed.

#### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.



ı		A. BASIC I	DENTIFICATION DATA	4	
<ul><li>Each beneficial owr</li><li>Each executive office</li></ul>	ne issuer, if the issumer having the power oer and director of comments.	uer has been organized wit er to vote or dispose, or di			a class of equity securities of the issuer; rtnership issuers; and
Check Box(es) that Apply:	☐ Promoter	⊠ Beneficial Owner		□ Director	☐ General and/or Managing Partner
Full Name (Last name first, i	f individual):	Sambamurthy, Nama	akkal		
Business or Residence Add	ess (Number and	Street, City, State, Zip Coc	de): 2674 N. first Street	, Suite 215, San .	Jose, CA 95134
Check Box(es) that Apply:	☐ Promoter	⊠ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first, i	f individual):	Raghavan, Raj			
Business or Residence Addi	ess (Number and	Street, City, State, Zip Coo	de): 2674 N. first Street	, Suite 215, San	Jose, CA 95134
Check Box(es) that Apply:	☐ Promoter	☑ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name (Last name first, i	f individual):	Deb, Alak			
Business or Residence Add	ress (Number and	Street, City, State, Zip Coo	de): 2674 N. first Street	, Suite 215, San	Jose, CA 95134
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner		Director	☐ General and/or Managing Partner
Full Name (Last name first,	f individual):	Newkirk, Dave			
Business or Residence Add	ress (Number and	Street, City, State, Zip Coo	de): 2674 N. first Street	, Suite 215, San	Jose, CA 95134
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual):	Mundkur, Yatin		<u> </u>	
Business or Residence Add	ress (Number and	Street, City, State, Zip Coo	de): 1450 Fashion Islan	nd Blvd., Suite 61	0, San Mateo, CA 94404
Check Box(es) that Apply:	Promoter	☐ Beneficial Owner	☐ Executive Officer	□ Director	☐ General and/or Managing Partner
Full Name (Last name first,	if individual):	Smith, Jim			
Business or Residence Add	ress (Number and	Street, City, State, Zip Coo	de): 2775 Sand Hill Roa	ad, Suite 240, Me	nlo Park, CA 94025
Check Box(es) that Apply:	☐ Promoter	⊠ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last name first,	if individual):	TeleSoft Partners II S	SBIC, L.P.		
Business or Residence Add 94404	ress (Number and	Street, City, State, Zip Coo	de): c/o Yatin Mundkur	, 1450 Fashion Is	sland Blvd., Suite 610, San Mateo, CA
Check Box(es) that Apply:	☐ Promoter	⊠ Beneficial Owner	☐ Executive Officer	☐ Director	General and/or Managing Partner
Full Name (Last name first,	if individual):	TeleSoft Partners II,	L.P.		
Business or Residence Add	ress (Number and	Street, City, State, Zip Con	de): c/o Yatin Mundkur, 145	i0 Fashion Island	Blvd., Suite 610, San Mateo, CA

(Use blank sheet, or copy and use additional copies of this sheet, as necessary)

			A. BASIC II	DENTIFICATION DAT	A	
• E	ach beneficial owr ach executive office	e issuer, if the iss ner having the pov cer and director of	uer has been organized wit ver to vote or dispose, or di		•	a class of equity securities of the issuer; rtnership issuers; and
Check Box	k(es) that Apply:	☐ Promoter	⊠ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or Managing Partner
Full Name	(Last name first,	f individual):	MDV VII, L.P.			
Business	or Residence Add	ress (Number and	Street, City, State, Zip Coo	de): c/o Jim Smith, 27	75 Sand Hill Road	l, Suite 240, Menlo Park, CA 94025
Check Box	(es) that Apply:	Promoter	☐ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name	(Last name first,	f individual):				
Business	or Residence Add	ress (Number and	Street, City, State, Zip Coo	de):		

40747175..1

								· · ·					
	•				B. I	NFORM	IATION	ABOUT	OFFER	ING			
•												<u>Yes</u>	<u>No</u>
1. Has	the issuer	sold, or d	oes the iss	suer intend	d to sell, to Answer a				is offering? iling under		,		
2. Wha	at is the mi	nimum inv	estment th	nat will be	accepted t	from any ii	ndividual?					\$ <u>0.3319</u>	
												<u>Yes</u>	<u>No</u>
		• •	•		single unit							$\boxtimes$	
any offe and	commission ring. If a proform with a s	on or simila erson to b state or sta	ar remune e listed is ites, list th	ration for s an associa e name of	son who he solicitation ated perso the broker are, you ma	of purchas n or agent r or dealer	sers in con of a broke . If more t	nection wi er or deale han five (5	th sales of r registere ) persons	securities d with the to be listed	s in the SEC d are		
Full Nam	e (Last na	me first, if	individual)	l									
Business	or Reside	nce Addre	ess (Numb	er and Str	eet, City, S	State, Zip (	Code)				-		
Name of	Associate	d Broker o	r Dealer										
					tends to So								
`	_				s)					_	_	_	☐ All States
☐ [AL] —	☐ [AK] —	□ [AZ] □	☐ [AR] —		[CO]				_	☐ [GA]	☐ [HI] —		
	□ [IN]	☐ [IA]	☐ [KS]		☐ [LA]	☐ [ME]		☐ [MA]		☐ [MN]		☐ [MO]	
☐ [MT]	☐ [NE]	□ [NV]	[HN]	[LN]		□ [NY]				☐ [OK]		☐ [PA]	
□ [RI]	☐ [SC]			[גע]			[VA]	□ [WA]				☐ [PR]	
Full Nam	e (Last na	me first, if	individual)	)							Fig. 1	CONTRACTOR	e, to enter the second
Business	or Reside	nce Addre	ess (Numb	er and Str	eet, City, S	State, Zip (	Code)	. *	· · · .		Tarkers	in Factor's intil	
Name of	Associate	d Broker c	r Dealer								+4.5 +	n indepair for a	
					tends to So						4		☐ All States
☐ [AL]	[AK]	□ [AZ]	☐ [AR]	☐ [CA]	☐ [CO]	□ (CT)	□ [DE]		☐ [FL]	☐ [GA]	[HI]	[ID]	
☐ (IL)	[NI]	☐ [IA]	□ [KS]	[KY]	□ [LA]	☐ [ME]	[MD]	☐ [MA]	[IM]	☐ [MN]	☐ [MS]	[MO]	
☐ [MT]	☐ [NE]	☐ [NV]	☐ [NH]	[NJ]		□ [NY]			□ [OH]				
□ [RI]	[SC]	☐ [SD]	[TN]	□ [ТХ]		[√T]	□ [VA]	□ [WA]		[WI]		□ [PR]	
Full Nam	ie (Last na	me first, if	individual	)		·=					1		
Business	or Reside	ence Addre	ess (Numb	er and Str	eet, City, S	State, Zip	Code)						
Name of	Associate	d Broker o	or Dealer									·	
					tends to Ses)								☐ All States
☐ [AL]	[AK]	[AZ]	[AR]	☐ [CA]	☐ [CO]		□ [DE]		□ [FL]	☐ [GA]	☐ [HI]	[ID]	
	☐ [IN]	☐ [IA]	☐ [KS]	☐ [KY]	□ [LA]	[ME]	_	☐ [MA]	_	☐ [MN]	_	□ [MO]	
(MT)	[NE]	_ [NV]	 □ [NH]	[NJ]		,	[NC]					□ [PA]	
☐ [RI]	□ [SC]	□ [SD]		□ [TX]					□ [WV]		□ [WY]	[PR]	

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

•	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box \( \subseteq \) and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.				
	Type of Security		Aggregate Offering Price	,	Amount Already Sold
	Debt	. <u>\$</u>		\$	
	Equity	. \$	8,201,058.16	\$	8,201,058.16
	☐ Common ☐ Preferred				······································
	Convertible Securities (including warrants)	\$		\$	
	Partnership Interests			- <del>-</del> -	
	Other (Specify)			- <u>-</u>	
	Total	\$	8,201,058.16	<del>_</del>	8,201,058.16
	Answer also in Appendix, Column 3, if filing under ULOE.	<u>*</u>	0,201,000.10		0,201,030.10
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."				
			Number Investors		Aggregate Dollar Amount Of Purchases
	Accredited Investors		13	\$	8,201,058.16
	Non-accredited Investors			<b>\$</b>	
	Total (for filings under Rule 504 only)			\$	of Augusta
	Answer also in Appendix, Column 4, if filing under ULOE.				the state of the
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C–Question 1.		e de la companya de l		
			Types of		Dollar Amount
	Type of Offering		Security		Sold
	Rule 505		N/A		
	Regulation A		N/A		
	Rule 504		N/A		
	Total			\$	
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.				
	Transfer Agent's Fees		🗀	\$	
	Printing and Engraving Costs		🗆	\$	
	Legal Fees		🛛	\$	75,000.00
	Accounting Fees		🗆	\$	
	Engineering Fees		📮	\$	
	Sales Commissions (specify finders' fees separately)			\$	
	Other Expenses (identify)			\$	
	Total			\$	75,000.00

. . . .

	C. OFFERING PRICE, NUMBER	OF INVESTORS, EXP	ENSES A	AND USE OF F	ROCEE	DS	
4	b! Enter the difference between the aggregate offering pri- Question 1 and total expenses furnished in response to Part "adjusted gross proceeds to the issuer."	C-Question 4.a. This different	ence is the			\$	8,126,058.16
5	Indicate below the amount of the adjusted gross proceeds to used for each of the purposes shown. If the amount for any estimate and check the box to the left of the estimate. The the adjusted gross proceeds to the issuer set forth in response	purpose is not known, furnish otal of the payments listed ma	n an ust equal	Payments t Officers, Directors & Affiliates			Payments to Others
	Salaries and fees	•••••••••••••••••••••••••••••••••••••••		\$	0	\$	
	Purchase of real estate			\$	□	\$	
	Purchase, rental or leasing and installation of machin	nery and equipment		\$	=	\$	
	Construction or leasing of plant buildings and facilitie	·s		\$		\$	
	Acquisition of other businesses (including the value of offering that may be used in exchange for the assets pursuant to a merger)	or securities of another issue	er 🗆	\$		\$	
	Repayment of indebtedness			\$		\$	
	Working capital		×	\$	🖂	\$	8,126,058.16
	Other (specify):			\$			.,,
	Cater (openity).	<del></del>		•		_	
	Calvern Tatala		_	4			9 426 059 46
	Column Totals		· 🔲	<b>\$</b>	🛛	_	8,126,058.16
	Total Payments Listed (column totals added)				\$	1,126,0	58.16
	D	. FEDERAL SIGNATU	RE				
CO	his issuer has duly caused this notice to be signed by the undenstitutes an undertaking by the issuer to furnish to the U.S. So the issuer to any non-accredited investor pursuant to paragra	ecurities and Exchange Comr	on. If this r	notice is filed under on written request	Rule 505, of its staff,	the follo	owing signature rmation furnished
lss	suer (Print or Type)	ignature 5		)	Date		
_	amakkal Sambamurthy	1000		<u>.</u>	Decem	ber 12.	2003
Na		itle of Signer (Print or Type)					
Xa	ambala Incorporated C	hief Executive Officer and I	President				

## **ATTENTION**